

Campden Family Connect

Membership | Events | Research | Education | IPI

A Patni Family & Campden alliance

MEMBERSHIP

CONNECT · ENGAGE · PROSPER

A Global Community of over 1400 Members across 5 Continents and over 43 countries



ANDORRA

ARGENTINA

AUSTRALIA

BELGIUM

BRAZIL

CANADA

CHINA

CONGO

EGYPT

FINLAND

FRANCE

GERMANY

GUATEMALA

HONG KONG

INDIA

ISRAEL

ITALY

KUWAIT

LEBANON

MEXICO

MONACO

NETHERLANDS

NIGERIA

SAUDI ARABIA

SINGAPORE

SPAIN

SWITZERLAND

THAILAND

UAE

UNITED STATES

UNITED KINGDOM

AND MORE...

CAMPDEN FAMILY CONNECT

*“Peer Networking and Education on a Global Scale
for Families of Substantial Wealth.”*

Campden Family Connect (CFC) is the pre-eminent membership network for India’s ultra-high net worth community, family business owners and their family offices. Founded in 2016, Campden Family Connect is the first of its kind venture between RAAY – the Amit Patni Family Office, Arihant Patni and Campden Wealth UK, in the family office and family business space. Delivering both local and global networking opportunities, Campden members are supported by globally flavored initiatives in the form of knowledge forums, pioneering research work, progressive publication material and advanced education programs.

By joining the Campden Family Connect, you gain the following benefits:

- You become a part of the global community of over 1400 family business owners, single family office principals and large private investors
 - Access to unrivalled knowledge and intelligence platform
 - Proprietary research reports
 - Webinars/online communication with members around the world
 - Annual forums, masterclasses and round tables
 - Member events and private briefings
 - Tailored introduction to families
 - Co-investment workshops and off-market proprietary deal flows
 - Multi-generational knowledge programs
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CAMPDEN FAMILY CONNECT

*“Peer Networking and Education on a Global Scale
for Families of Substantial Wealth.”*

MEMBERS JOIN THE CAMPDEN CLUB TO:

- Become better stewards of their wealth
- Benchmark against peers
- Make better decisions for their family legacy
- Build trusted friendships and relationships

Annual membership fees include access to all events, facilitated introductions, communication online with fellow members via Memberlink(R), participation in co-investment workshops and receipt of reports, research and publications. Campden recognises that families around the world have different needs and objectives. Membership is carefully controlled on a qualified, by ‘invitation only’ basis. Accordingly, we offer the following:

INDIVIDUAL GLOBAL MEMBERSHIP

- The named principal only

FAMILY GLOBAL MEMBERSHIP

- The named principal as well as one other named individual from the family or family office
 - A next generation family member may attend events with the named family principal
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MEMBER COMMENTS

“I was recommended Campden by a dear friend who's been a member for the past five years, and I must say my experience has been amazing. I found exactly the kind of people who can guide me, mentor me and help me with setting up a family office of my own. The networking opportunities that are available here are really unparalleled. I have been to other networks but never really found anything like Camden.”

Nextgen, Family Business



“I always go away from meetings having learned something that helps to shape my decision-makingCampden meetings have given me the knowledge and education to know which questions to ask and to locate resources that are available. Thank you for the incredible organisation you have built.”

Promoter, Family Business

“I would not be able to do what was entrusted to me by my father without the education, interaction and fun provided by Campden.”

Nextgen, Family Business



“Campden has a great platform to build your network and collaborate with several large family offices in India.”

CIO, Single Family Office

MEMBER COMMENTS

“Over the years Campden has done a great job of bringing together this community [UHNW families] and putting forward ideas which people can share and learn from.”

Nextgen and CIO, Single Family Office

“Being a Campden member and attending their summits you get to know something new and get to know where you are going wrong, what to do and what not to do also learn about new investment opportunities and market trends”

Promoter, Family Business

“This is the second Campden conference I have attended and my experience actually was good, the speakers are very well selected, they are well informed and the insights which they have I am very sure that all Campden members would find them very useful.”

Principal, Single Family Office

“Having attended Campden forums I have got to learn a lot about the financial world and the opportunities that are there to invest and to get more information about how different industries operate.”

Nextgen, Family Business

MEMBERLINK® - MEMBER'S ONLINE COMMUNICATION TOOL

Campden Family Connect members utilise this secure online platform to engage and stay connected. They gain invaluable insight on various topics and are informed of club activities and developments.

MEMBER CONVERSATIONS

WEALTH MANAGEMENT



“We are looking for the first time at setting up a “family bank” to support family members in their individual businesses. Does anyone have any experience with this? We are starting from the ground up, so I would welcome any advice, opinions etc that you would be willing to share.”

FAMILY OFFICE

“I am considering outsourcing our accounting and tax return preparation. Can you tell me if you have outsourced your accounting function and what issues you have faced in doing so?”



“I’m using the [members conversations] to great advantage in my family’s search for a family facilitator. Thanks for creating Memberlink®”

Private Investor

MEMBER EVENTS

Campden Family Connect members enjoy access to all Family Business series, Family Office series and Family Investing series held throughout the year. These include:

- BRIEFINGS** Members only meetings, facilitated by ‘thought leaders’
- CONFERENCES** Peer-to-peer events engaging families, family offices, professional experts and ‘thought leaders’
- IPI** Members only strategic investment conferences in the USA once a year
- MASTERCLASS** Peer-to-peer closed door sessions led by a professional partner
- WORKSHOPS** Members only co-investment club meetings

Campden events deliver:

- Confidential, efficient relationship building within a vetted community
- High quality content that is trusted for its substance, accuracy and timeliness
- Receptions and private dinners in a safe harbour environment

“Campden has produced over 450 events hosting 24,000 family members, in major financial city-centers around the world.”

MEMBER'S CO-INVESTMENT CLUB

Campden Family Connect members benefit from access to independent workshops through which they may exchange private equity style co-investment opportunities, across a diversity of sectors and geographies.

The workshops offer:

- Peer-to-peer networking and information exchange with like-minded, active liquid investors
- Discreet access to off-market, cross border, proprietary deal flow
- Online access to deal information and investment ideas

“Co-investment requires one key ingredient that you deliver...trust. Thank you Campden.”

Family Principal

GENERATIONAL EDUCATION

Campden Family Connect members enjoy privileged access to all Campden generational education programmes held throughout the year.

These fee paid programmes allow participants to increase their depth of knowledge in key areas of wealth management, succession planning and family business governance through both theory-based learning and live case studies. The programmes provide the unique opportunity to meet and work with others, who like themselves, are part of a family with substantial assets.



Since August 1999, our executive education programmes have been attended by 940 members from 42 countries.

“This was the best educational programme I have attended. As a next generation family member with no financial background, it gave me the tools to ask the right questions and understand the answers from money managers.”

Next Generation Family Member

REPORTS, RESEARCH AND PUBLICATIONS

Campden Family Connect members receive educational reports, research and publications pertaining to issues impacting their family business, family office and family wealth.

TAILOR-MADE REPORTS

Quarterly email bulletins encompassing articles, presentations and white papers on considered subjects selected by our members.

CAMPDEN RESEARCH

Our global and regional research offers an unparalleled understanding of the values, priorities and concerns of families of substantial wealth.

CAMPDEN PUBLICATIONS

Our Family Business and Family Office publications deliver knowledge, insight and vital business intelligence that support decision making.

REAL TIME NEWS

Campdenfb.com provides real time news from experts in finance, investment, governance and lifestyle.

MEMBER CONNECT

Campden Family Connect members benefit from facilitated introductions to other members of the community. Upon joining, a personalised profile is created, that allows us to connect you with fellow peers who share similar interests and objectives.

This bespoke service will extend your regional and global reach for you, your Family Business and Family Office.

All introductions are carefully managed and by-request only. Whether visiting another country or looking at family co-investment opportunities, you have the chance to connect with members that are vetted and open to joint ventures.

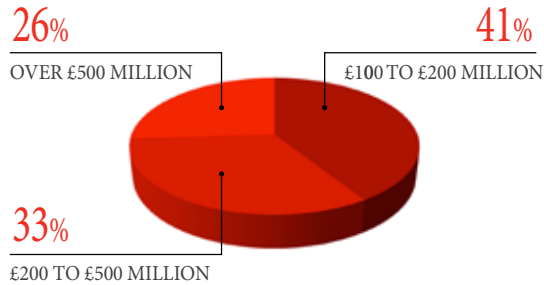
Membership is carefully controlled on a qualified, by-invitation-only basis. The community respects the safe harbour environment and there is a written code of conduct to which all members adhere.

“I found meeting and discussing my concerns and ideas with like-minded people in a private environment invaluable.”

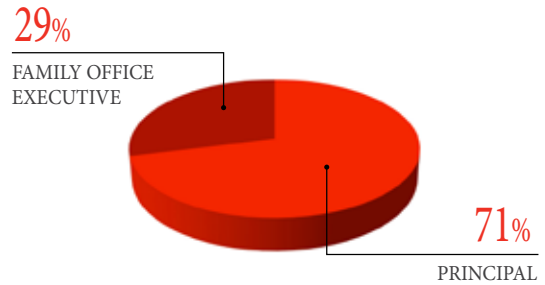
Head of Family Office

MEMBERSHIP PROFILE

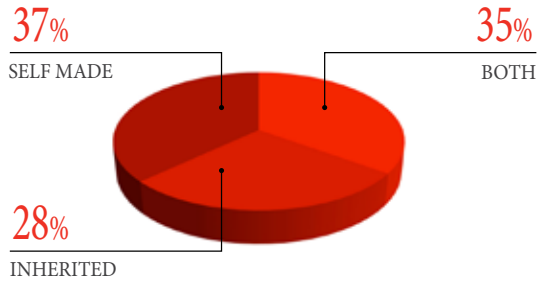
TOTAL ASSETS OF FAMILY



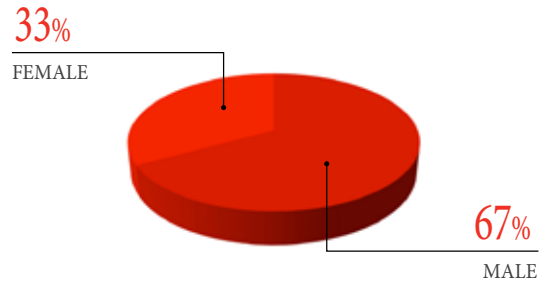
FAMILY MEMBER ROLE



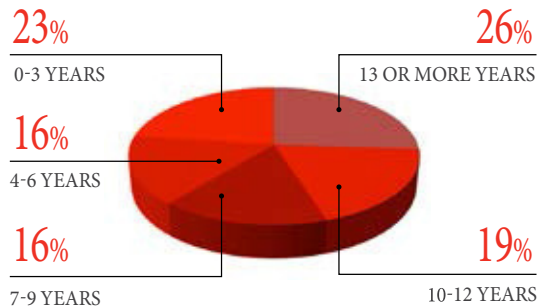
ORIGIN OF WEALTH



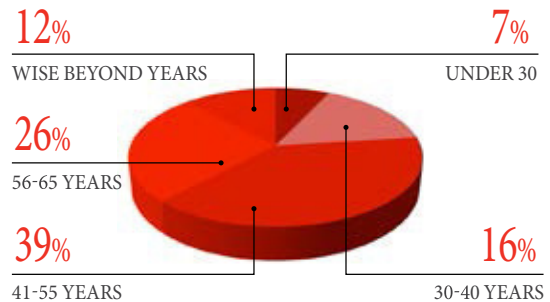
GENDER



TENURE



MEMBER AGE



MEMBERSHIP ENQUIRY

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INSTITUTE
for
PRIVATE
INVESTORS